As per request of Institution BON 1323/20__ dated 18.06.20__, Serbian Business Registers Agency - Register of Financial Statements issues

FULL SOLVENCY REPORT OF INDICATORS FOR SOLVENCY EVALUATION

BON-1

Institution

City X,Street X

The legal representative, the managing authority, the supervisory body of the legal entity in accordance with the law and the person responsible for bookkeeping and preparation of financial statements, as well as entrepreneur are responsible for true and fair presentation of financial position and performance of business of legal entity or entrepreneur.

The Serbian Business Registers Agency is responsible for identity with original data and for the consistent implementation of the Methodology for specifying data on solvency of enterprises, cooperatives, institutions and entrepreneurs and providing grades on solvency of enterprises.

SOLVENCY REPORT OF INSTITUTIONS

FULL SOLVENCY REPORT OF INDICATORS FOR SOLVENCY EVALUATION

PART ONE - BASIC DATA*

1. Identification Data

Basic identification number [1]	12345678
Tax identification number [2]	123456789
Business name [1]	Institution
Abbreviated business name [1]	Institution
Head office [1]	City X,Street X

2. Incorporation Data

Year of incorporation [1]	2008

3. Predominant Activity Data**

Activity code [1]	8542-Higher education
Field of activity [1]	85-Education
Sector [1]	P-EDUCATION

4. Size of Legal Entity Data *

Size of Institution Data [3]	2-Small

5. Number of Employees

	t-2	t-1	t
Average number of employees at the end of the month [3]	96	108	114

6. Number of banks in which the legal entity has open accounts [4] — 1

RSD accounts with banks (up to 3)	
Bank X	999-0000000000999-99
Foreign currency accounts with banks (up to 3)	
Bank X	999-0000000000989-97

7. Data on Legal Representative(s) [1]

Name and surname	First Name A Last Name A

Sources of data: [1] Republic Statistics Bureau   [2] Tax Administration

[3] Serbian Business Registers Agency - Register of Financial Statements   [4] National Bank of Serbia - Unique Accounts Register

* The latest up to date position

** Law on classification of activities, Legal Act on classification of activities

*** Accounting Law

PART TWO - SOLVENCY EVALUATION INDICATORS

- percentage is shown with one decimal point

- coefficients are shown with two decimal points

No.	Indicator Name	Indicator Level*	Years [1]			Indicator Description
			t-2	t-1	t	
I FINANCIAL POSITION INDICATORS						
1. Assets Quality Ratios						
1	1.1. Fixed Asset Intensity	individual	68,7	73,3	68,3	Share of fixed assets in operating assets. Determined by industry. Indicates the degree of long-term assets that requires optimally financing by own or long-term borrowed funds.
		field average	46,7	43,9	40,6	
		sector average	46,7	43,9	40,6	
		total average	35,4	34,8	35,0	
2	1.2. Investment Intensity	individual	0,0	0,0	0,0	Share of long term financial investments in operating assets. Indicates the degree of long-term assets easily convertible into cash.
		field average	10,1	9,6	4,8	
		sector average	10,1	9,6	4,8	
		total average	3,6	3,7	2,8	
3	1.3. Current Asset Intensity	individual	31,3	26,7	31,7	Share of current assets in operating assets. Determined by industry; also liquidity indicator of institution.
		field average	38,1	41,8	50,3	
		sector average	38,1	41,8	50,3	
		total average	55,5	55,9	57,0	
4	1.4. Fixed Assets Write-off Rate	individual	5,6	5,5	6,1	Average fixed assets annual write-off rate. Its difference from standard level indicates presence of latent reserves or hidden losses.
		field average	5,4	5,8	6,2	
		sector average	5,4	5,8	6,2	
		total average	10,6	10,9	11,5	
5	1.5. Depreciation Expenses to Sales Ratio	individual	3,7	4,2	4,7	It refers to the use efficiency of engaged assets. A high value indicates an aggressive investment policy, while low value indicates the obsolescence of assets and restraint investment.
		field average	3,1	2,8	2,6	
		sector average	3,1	2,8	2,6	
		total average	3,0	3,0	3,2	
2. Activity Ratios						
6	2.1. Fixed Asset Turnover Ratio	individual	1,51	1,31	1,29	Shows amount of dinar investments in fixed assets that results in one dinar of sales. Its value indicates the degree of capacity utilization and can show their excessive size or insufficient equipment.
		field average	1,75	2,06	2,42	
		sector average	1,75	2,06	2,42	
		total average	3,52	3,61	3,61	
7	2.2. Total Asset Turnover Ratio	individual	1,06	0,93	0,91	Shows number of total assets turnover in a year. The value of inverse ratio shows single turnover period. Broadest indicator of business efficiency. Turnover slowdown indicates financial difficulties.
		field average	0,84	0,92	1,02	
		sector average	0,84	0,92	1,02	
		total average	1,29	1,30	1,26	
8	2.3. Receivables Turnover Ratio	individual	n/a	n/a	n/a	Indicates the collection speed of trade receivables.
		field average	5,90	5,96	6,32	
		sector average	5,90	5,96	6,32	
		total average	12,63	11,68	11,31	

Register of Financial Statements

No.	Indicator Name	Indicator Level*	Years [1]			Indicator Description
			t-2	t-1	t	
9	2.4. Days Sales Outstanding (No. of days)	individual	0	0	0	Shows average period for the collection of trade receivables.
		field average	62	61	58	
		sector average	62	61	58	
		total average	29	31	32	
10	2.5. Inventory Turnover Ratio	individual	3,92	3,29	3,25	Provides information on the speed of inventory turnover.
		field average	13,63	15,73	16,57	
		sector average	13,63	15,73	16,57	
		total average	4,27	4,23	4,50	
11	2.6. Days Inventory Outstanding (No. of days)	individual	93	111	112	Shows average period of holding inventories and how efficient inventories are used.
		field average	27	23	22	
		sector average	27	23	22	
		total average	85	86	81	
12	2.7. Payables Turnover Ratio	individual	14,57	6,47	7,21	Indicates the speed of settlement of trade payables. Coverage of inventories by net working capital should correspond to receivables turnover settlement period. Varying trends for these two indicators show insufficient or excessive liquidity.
		field average	4,65	6,17	6,46	
		sector average	4,65	6,17	6,46	
		total average	4,17	4,16	4,26	
13	2.8. Days Payables Outstanding (No. of days)	individual	25	56	51	Shows average period of crediting of trade payables.
		field average	78	59	57	
		sector average	78	59	57	
		total average	88	88	86	

3. Capital Structure Ratios

No.	Indicator Name	Indicator Level*	t-2	t-1	t	Indicator Description
14	3.1. Equity Ratio	individual	73,8	81,0	79,6	Shows percentage of equity in total capital (own and borrowed capital). Its level is determined by a need for financing by own funds, as well as by justification of the use of borrowed capital.
		field average	49,5	50,5	55,0	
		sector average	49,5	50,5	55,0	
		total average	36,3	41,0	40,8	
15	3.2. Debt Ratio	individual	26,2	19,0	20,4	Shows percentage of borrowed capital in total capital (own and borrowed capital). The importance of rate is correlated with the need of own financing of fixed assets, justification of the use of borrowed capital and creditor protection.
		field average	50,5	49,5	45,0	
		sector average	50,5	49,5	45,0	
		total average	63,7	59,0	59,2	
16	3.3. Debt to Equity Ratio	individual	0,36	0,23	0,26	Shows the engagement of borrowed capital for every dinar of equity, which is particularly important in case of low profitability and increased operating risk. High value indicates high dependence on creditors.
		field average	1,02	0,98	0,82	
		sector average	1,02	0,98	0,82	
		total average	1,75	1,44	1,45	

4. Liquidity Ratios

No.	Indicator Name	Indicator Level*	t-2	t-1	t	Indicator Description
17	4.1. Equity to Permanent Assets Ratio	individual	1,07	1,11	1,17	Shows coverage of permanent assets by equity. As a rule its value should be about 1. It indicates the compliance of investments and way of financing.
		field average	0,80	0,87	1,11	
		sector average	0,80	0,87	1,11	
		total average	0,82	0,94	0,96	

Register of Financial Statements

Request : BON 1323/20__ dated 18.06.20__ 8:37:24; Report issued on: 19.06.20__ 14:37:24

No.	Indicator Name	Indicator Level*	Years [1]			Indicator Description
			t-2	t-1	t	
18	4.2. Equity and Long-term Debt to Permanent Assets Ratio	individual	1,19	1,17	1,18	Shows coverage of permanent assets by equity and long-term liabilities. Slight deviation from 1 is tolerated, which indicates the ability of borrowed funds to be repaid without endangering liquidity.
		field average	1,07	1,16	1,31	
		sector average	1,07	1,16	1,31	
		total average	1,12	1,22	1,24	
19	4.3. Equity and Long-term Debt to Permanent Assets and Inventories Ratio	individual	1,13	1,08	1,11	Shows coverage of permanent assets and inventories with equity and long-term borrowed capital.
		field average	1,05	1,13	1,27	
		sector average	1,05	1,13	1,27	
		total average	0,75	0,83	0,85	
20	4.4. Net Working Capital (in thousands of dinars)	individual	28.674	25.277	27.118	Part of long term capital which is used for financing current assets. In normal conditions tends towards equality with inventories. Lower net working capital levels means that the turnover of current assets is faster than that of current liabilities.
		field	586.196	1.286.693	2.306.523	
		sector	586.196	1.286.693	2.306.523	
		total	5.095.611	10.733.187	12.620.268	
21	4.5. Net Working Capital to Inventories	individual	343,2	202,1	288,7	Shows percent of inventories coverage by net working capital. As a rule it should be approximately 100. Less value means that turnover of current liabilities is slower than turnover of current assets.
		field average	280,1	569,7	892,0	
		sector average	280,1	569,7	892,0	
		total average	24,4	47,3	52,6	
22	4.6. Net Working Capital to Current Assets	individual	40,8	45,5	39,0	Shows percent of current assets coverage by net working capital. Higher rate indicates greater ability to maintain liquidity.
		field average	11,7	21,6	30,1	
		sector average	11,7	21,6	30,1	
		total average	9,7	17,1	17,6	
23	4.7. Current Ratio	individual	1,69	1,83	1,64	Shows coverage of current liabilities by current assets. Normally it tends to 2, especially if inventories are covered by net working capital.
		field average	1,13	1,28	1,43	
		sector average	1,13	1,28	1,43	
		total average	1,11	1,21	1,21	
24	4.8. Quick Ratio (Acid Test)	individual	1,49	1,42	1,42	Shows coverage of current liabilities by cash, marketable securities and short-term receivables. Defining normal value is correlated with short-term liabilities turnover rate.
		field average	1,07	1,22	1,37	
		sector average	1,07	1,22	1,37	
		total average	0,66	0,76	0,80	
25	4.9. Cash Ratio	individual	1,21	0,91	0,93	Shows coverage of current liabilities by cash and marketable securities. Its level indicates ability to settle short-term liabilities; it correlates with short-term liabilities turnover rate.
		field average	0,32	0,37	0,44	
		sector average	0,32	0,37	0,44	
		total average	0,23	0,29	0,34	
26	4.10. Debt to Cash Flow	individual	1,60	3,47	2,92	Number of annual cash flows needed to repay liabilities. Value of 3-5 is considered tolerable.
		field average	4,66	4,87	3,08	
		sector average	4,66	4,87	3,08	
		total average	5,90	5,35	5,23	
27	4.11. Cash Flow (in thousands of dinars)	individual	36.651	11.360	15.338	Shows cash available for refinancing, additional investments and debt repayment. Investing through cash flow is permissible in case of excessive liquidity.

Register of Financial Statements

No.	Indicator Name	Indicator Level*	Years [1]			Indicator Description
			t-2	t-1	t	
II PROFITABILITY RATIOS						
28	1. Return on Equity (ROE) before Tax	individual	22,5	2,9	5,1	Indicates earning power of equity before tax. Can be compared with projected and average rate in industry, sector or total levels.
		field average	20,9	19,8	28,7	
		sector average	20,9	19,8	28,7	
		total average	24,7	23,3	22,8	
29	2. Return on Equity (ROE) after Tax	individual	18,4	1,8	3,6	Indicates earning power of equity after tax, showing ratio of net result to equity. Can be compared with projected and average rate in industry, sector or total levels.
		field average	17,5	15,7	23,9	
		sector average	17,5	15,7	23,9	
		total average	21,1	19,9	19,4	
30	3. Return on Assets (ROA) before Tax	individual	16,0	2,5	4,2	Measures productivity of assets regardless of capital structures before tax, showing result before taxes plus interest paid to total assets. Can be compared with projected and average rate in industry, sector or total levels, as well as with ROE which should be higher.
		field average	11,1	10,8	15,7	
		sector average	11,1	10,8	15,7	
		total average	9,5	10,2	9,7	
31	4. Return on Assets (ROA) after Tax	individual	13,1	1,6	3,0	Measures productivity of assets regardless of capital structures after tax, showing net result plus interest paid to total assets. Can be compared with projected and average rate in industry, sector or total levels, as well as with ROE which should be higher.
		field average	9,4	8,7	13,1	
		sector average	9,4	8,7	13,1	
		total average	8,3	8,8	8,3	
32	5. Return on Investments (ROI)	individual	15,4	2,3	4,1	Shows profitability as a result of multiplying operating profit margin with total asset turnover ratio. Indicates the effectiveness of operating assets management.
		field average	10,2	9,9	15,3	
		sector average	10,2	9,9	15,3	
		total average	8,8	9,4	9,3	
33	6. Financial Leverage Effect	individual	1,40	1,13	1,20	Expresses as ROE in relation to ROA. If higher than 1, shows cost of borrowed funds is lower than return resulting from their use, meaning that their use is justified. If lower than 1, use of borrowed funds is not justified.
		field average	1,86	1,80	1,82	
		sector average	1,86	1,80	1,82	
		total average	2,54	2,26	2,34	
34	7. Operating Profit Margin	individual	15,8	1,3	-1,7	Shows relation between operating result and sales, as well as how every dinar of sales generates dinars of operating profit.
		field average	13,8	12,8	13,3	
		sector average	13,8	12,8	13,3	
		total average	5,7	5,9	5,6	
35	8. Profit Margin	individual	14,5	2,5	4,5	It shows the rate of return unit sales. If the asset turnover ratio is lower this rate should be higher. It refers to the reasons for changes in ROE and ROA.
		field average	12,1	10,8	15,0	
		sector average	12,1	10,8	15,0	
		total average	6,8	7,2	7,4	
36	9. Net Profit Margin	individual	11,8	1,5	3,2	Shows relation between net result and sales.
		field average	10,2	8,6	12,5	
		sector average	10,2	8,6	12,5	
		total average	5,9	6,1	6,3	

Request : BON 1323/20__ dated 18.06.20__ 8:37:24; Report issued on: 19.06.20__ 14:37:24

No.	Indicator Name	Indicator Level*	Years [1]			Indicator Description
			t-2	t-1	t	
37	10. Interest Coverage Ratio	individual	26,08	10,20	36,10	Shows relation between result before tax plus interest paid, to interest paid. Value higher than 1 is desirable. The higher this ratio is, the risk of interest repayment is lower.
		field average	12,36	13,88	34,92	
		sector average	12,36	13,88	34,92	
		total average	13,18	11,81	27,05	

Source of data: Serbian Business Registers Agency - Register of Financial Statements

[1] indicators for the last three years

n/a   Calculation of indicator is meaningless

* Averages for institutions are determined in the field of activitiy and sector in which institution operates, as well as for all institutions

PART THREE - DATA ON FINANCIAL STATEMENTS AUDIT

Institution is not subject to audit

Register of Financial Statements

Request : BON 1323/20__ dated 18.06.20__ 8:37:24; Report issued on: 19.06.20__ 14:37:24

PART FOUR - DATA ON NON - LIQUIDITY

No.	Data Name	Last 6 months					
		m-6/20__	m-5/20__	m-4/20__	m-3/20__	m-2/20__	m-1/20__
1.	Number of days of non-liquidity, by month	0	0	0	0	0	0
2.	Number of days of non-liquidity in the current month	0					
3.	Longest continuous non-liquidity within last 6 months preceding the month in which the Report is given and for the current month including the day that precedes the day of Report preparing	-					
4.	Liquidity as of the day that precedes the day of Report preparing	Liquid					
5	Blocked amount of the day that precedes the day of Report preparing	0,00					

Source data: National Bank of Serbia - Debt Enforcement Department

PART FIVE - DATA ON THE PROHIBITION OF FUNDS DISPOSAL ON BANK ACCOUNTS

No.	Data name	
1	No prohibition on funds disposal	
2	Date	-

Source of data: National Bank of Serbia - Debt Enforcement Department

PART SIX - SOLVENCY REPORT REMARKS

t-2 - Data from the Regular Annual Financial Statement. Institution is not a subject to audit. Documentation submitted with the Financial Statement, according to the regulations, is published on the web site of the Serbian Business Registers Agency (www.apr.gov.rs).

t-1 - Data from the Regular Annual Financial Statement. Institution is not a subject to audit. Documentation submitted with the Financial Statement, according to the regulations, is published on the web site of the Serbian Business Registers Agency (www.apr.gov.rs).

t - Data from the Regular Annual Financial Statement. Institution is not a subject to audit. Documentation submitted with the Financial Statement, according to the regulations, is published on the web site of the Serbian Business Registers Agency (www.apr.gov.rs).

Source of data: Serbian Business Registers Agency - Register of Financial Statements

Request : BON 1323/20__ dated 18.06.20__ 8:37:24; Report issued on: 19.06.20__ 14:37:24